

#### INTRODUCTION

We are pleased to present our sponsorship prospectus for season 2025.

Season 2024 saw a positive shift in the right direction for both our Men's and Women's football programs.

The appointment of a new Head VFL Coach Jackson Kornberg along with the recruitment of some key personnel saw the Men's team go from four wins in 2023 to 11 wins in 2024. That included two finals appearances, in particular a come from behind win to beat Gold Coast in Gold Coast as part of the Wildcard Final.

Our Women's program also had a very successful year. After only three years since the inception of the program, we were able to launch our second team in Division 3 of the MPFNL Senior Womens Competition. That team went onto win the Premiership – a fantastic achievement.

Importantly our relationship with the local football community went from strength to strength. In 2024 we were able to host MPFNL Home & Aways Games, boys and girls Dandenong Stingrays games, the AFLSE Junior Preliminary Finals, the Reclink Grand Finals and the two biggest games, the MPFNL Division 1 & 2 Grand Finals attracting 12,000 fans.

The increase in activity across the Club transitioned into growth across the majority of our key marketing and business metrics. The information of which is detailed in the following.

To ensure we continue to invest in our respective football programs, we need the support of individuals and businesses to help underpin the financial sustainability of the Club.

I look forward to working with you to develop a be-spoke partnership package to meet your objectives.

Yours sincerely

Adrian Sloyd

ADRIAN LLOYD
COMMERCIAL LEAD

TOTAL CROWD 2024 14,312

TOTAL CROWD 2023 11,938

TOTAL CROWD 2022 9,598

AVE CROWD 24
1 / 21

1,431

**AVE CROWD 23** 

1,326

AVE CROWD 22

1,066



### ATTENDANCE GROWTH

**TOTAL CROWD % INCREASE YOY** 

22%

**AVE CROWD % INCREASE YOY** 

**15.5%** 

**BIGGEST INDIVIDUAL CROWD 2024** 

3479

D1 GRAND FINAL 2024 7,000 ATTENDANCE GROWTH

D1 GRAND FINAL 2023 6,400

D2 GRAND FINAL 24 5,000

D2 GRAND FINAL 23 4,100

WOMENS GF 24 2,000

WOMENS GF 23 1,500



**TOTAL CROWD 2024** 

14,000

**CROWD % INCREASE YOY** 

16%

E-MAILS SENT
284,800
OPEN RATE
43%
CLICK RATE
3.2%

SMS SENT

73,671

**SMS READ** 

69,773

**SMS LINK CLICKS** 

7,644

# DIRECT TO CONSUMER

**TOTAL DATABASE** 

6,796

**DATABASE INCREASE YOY** 

142%



UNIQUE USERS 2024 58,703 UNIQUE USERS 2023 41,573

**AVE HOME GAME USERS 24** 

32,226

**AVE HOME GAME USERS 23** 

17,584

**TOTAL MINS VIEWED 24** 

983,692

**TOTAL MINS VIEWED 23** 

819,619



### STREAMING INSIGHTS



#### CHANNEL 7 BROADCAST

23,500

\*V FOOTSCRAY

**VFL GRAND FINAL** 

446,000

\*TOP 30 NATIONAL RATING SUNDAY 22/09/24



FACEBOOK
7,274
INSTAGRAM
5,354
TIK TOK LIKES

9,916
TWITTER

4,475

LINKEDIN

**534** 



SOCIAL MEDIA

**FACEBOOK REACH 2024** 

269.9K

**FOLLOWER GROWTH YOY** 

35%

PODCAST DOWNLOADS

5,059
TOTAL EPISODES

41

**AVE LENGTH** 

**17.5mins** 

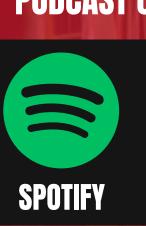
MELBOURNE AUDIENCE

86%

MOST DOWNLOADS SINGLE EPISODE

347

**PODCAST CHANNELS** 



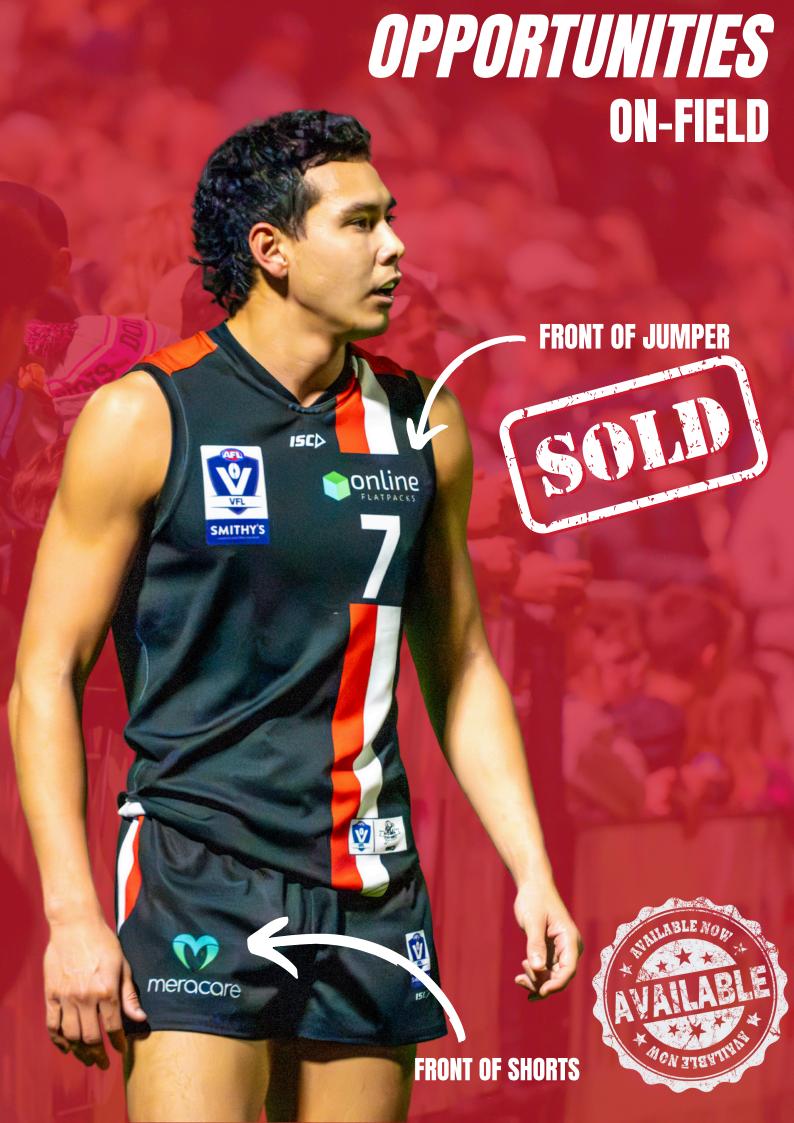
















# OPPORTUNITES STADIUM SIGNAGE "THE TERRACE"

#### **TERRACE FENCE**



#### **UNDER SCOREBOARD**

Frankston 00:36 10 3 63 Geelong 0.3 3 4 22





## OPPORTUNITIES STADIUM FENCE SIGNAGE

#### SINGLE SIGNAGE



#### **DOUBLE SIGNAGE**



## OPPORTUNITIES STADIUM SIGNAGE CONT.

#### **GOAL POST PAD SIGNAGE**





#### BEHIND GOAL SIGNAGE



#### **ENTRY SIGNAGE**







## OPPORTUNITIES HOSPITALITY

#### **BUTTERFLY BALL - CROWN CASINO**



#### **WOMEN OF FRANKSTON**

#### **GOLF DAY**





\*BE-SPOKE PACKAGES AND FURTHER EVENT CREATION AND COLLABORATION AVAILABLE

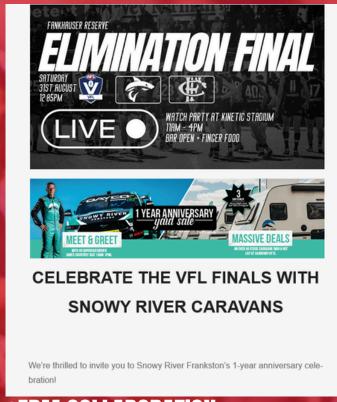


#### **OPPORTUNITIES**

DIGITAL

#### **EDM BRANDING & COLLABORATIONS**





\*STATIC BRANDING

\*EDM COLLABORATION

#### **IN-GAME STREAMING ACTIVATIONS & SOCIAL**



\*IN-GAME STREAMING ASSET



\*WEEKLY SOCIAL ASSETS

\*BE-SPOKE PACKAGES AVAILABLE





\$495 MENS



\$315 WOMENS



ASSET	PRICE - EX GST	AVAILABLE
PLAYER SPONSOR/M	\$496	AVAILABLE
PLAYER SPONSOR/W	\$315	AVAILABLE
CEO CLUB	\$1400	AVAILABLE
JUMPER FRONT	N/A	SOLD
JUMPER BACK GPS PANEL	N/A	SOLD
JUMPER BACK LOWER	N/A	SOLD
TERRACE SIGNAGE - SINGLE	\$4,000	AVAILABLE
SIGNAGE UNDER SCOREBOARD (NORTH SIDE)	\$4,000	SOLD
STADIUM FENCE SINGLE	\$1,650	AVAILABLE
STADIUM FENCE DOUBLE	\$2,750	AVAILABLE
GOAL & POINT POST - YOUNG ST	\$3,300	AVAILABLE
GOAL & POINT POST - BEACH END	N/A	SOLD
BEHIND GOAL DOUBLE FENCE SIGNAGE	\$3,300	SOLD
ENTRY SIGNAGE ALL GATES	\$5,000	AVAILABLE
EXIT SIGNAGE - YOUNG ST GATE	\$3,000	AVAILABLE
SIGNAGE BOARDS BEHIND YOUNG ST GOALS	\$5,000	AVAILABLE

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